

**FAQs**

No	SMME Questions	Answers
1	Request for Copy Of Presentation	Presentation will be published on the SMMEs Portal after the last roadshow.
2	Why is fixed LAN only mentioned in the scope?, There needs to be inclusion of wireless LAN in alignment of the evolving technologies and customer requests.	Wireless LAN provision , support and maintenance is included in the additional SMME's categories currently being finalized for a later submission.
3	How big is the scope for LAN Infrastructure, does it include metro metropolitan area network (MAN)?	Yes, however this is subjected to the scope of request and the qualified panel for delivery.
4	How are we going to guard against fronting (OEM's who create SMME's to qualify to participate)?	SITA will guard against this through legal avenues and B-BBEE vetting process. The SMMEs are also encourage to report on possible fronting .
5	The provincial SMME department requested to invite SITA to present in their SMME sessions/conference	SITA accepts the invitation, subjected to r logistics and timing
6	How will we ensure that the SMME training and accreditation will be sufficient enough to meet the panel level requirements?	SMME's that do not meet the RFA requirements will be invited to apply for the procurement readiness program. SMME's who qualify for the procurement readiness program will be upskilled accordingly to the technical or business requirements thus improving the SMME's chances of successfully reapplying for the RFA and making it onto the panel
7	How will we ensure future opportunities are ring-fence for SMME's that have been trained and accredited through the procurement readiness ?	Procurement rules must be adhered to thus ensuring fair, equitable, transparant, competitive and cost effective
8	What will be SMME's involvement in the Oracle Integrated Financial Management Systems (IFMS) tender	SITA facilitated the procurement of IFMS but it was not their contract, SITA will engage with Oracle and details will be provided upon confirmation.
9	What training is in place to help "young/new" SMME's in successfully responding to tenders	SITA has an Entrprise Development Programe. The SMME's can apply to the programe as soon as soon as the application process is open on the SITA SMME's Portal. SMME's who qualify for the procurement readiness program will be upskilled accordingly thus improving the SMME's chances of succesfully responding to tenders.
10	How do we ensure SMMEs accesability by all provinces to all people within that province?	SITA will apply rregional allocation(Local to Site) .SMME's will be pre-qualified for the provinces in which they operate. SMMEs will be given priority to deliver service in the province their registered to operate.
11	When will SITA refresh the transversal (2004-2009) contracts?	SITA is working with DPTS to speed up the refresh process. This will be communicated on the SMMEs SITA portal as soon as all deiverables have been signed off..
12	SA Connect is an oppportunity for SMMEs, how is SITA going to preparer SMMEs for the delivery of this project.	SMME's will be developed under the SITA Enterprise Development and Supplier Development programes. SMME's who qualify for the procurement readiness program will be upskilled accordingly .
13	Gearing up for opportunities is costly, is there any oppportunities for SITA to speak to OEM's to help SMME's obtain reduced pricing? e.g the accreditation for a cable installation at a hospital f is costly.	Request is Noted, SITA will discuss request with OEMs and provide feedback.
14	In between roadshows and different forums what is the best way to keep updated on the latest SMME progress?	ALL SMME's information will be uploaded o the SITA SMME's portal.
15	With regards to the ED program, how do you access it?	SITA has an Entrprise Development Programe. The SMME's can apply to the programe as soon as the application process is open on the SITA SMME's Portal. SMME's who qualify will be part of the programe
16	With regards to 2005, 2006 Transversal - How is the refrence number/supplier number obtained?	Suppliers should wait for the refresh bid process to qualify to be on the panel of a transversal contract.
17	How does one show proof of business per province? E.g. I can plug a container into a province and say I am an SMME	Proof will be in the form of Physical address and municipality bills as evidence e.g. Water and Electricity bill.
18	Software - Application Development as an oppportunity for SMME target 's?	Softwre and Application Development are some or the catrgories currently being finilised for SMME targeted procurement. Details will be provided in the SMME portal .
19	Availability of equipment as a part of the requirement. Need clarification on how this will be supplied?	It is not a requirement for the SMME's to own the equipment. The SMME's can lease or rent the equipment The requirement for pre-qualification is to show proof that you will have the equipment to deliver as per RFQ.

20	An SMME who is a start up with no experience in the government sector but has individual experience - how will these SMME's be accommodated for?	The accreditation process does consider individuals as well as the company. The individual experience can be used as reference for project work.
21	Currently experiencing support challenges with g-Comence ?	Challenges noted SITA currently working on problem.
22	Looking at the capacity of SMME's to respond to the larger tenders ? How can SITA help in providing funding to SMME's with the larger banks?	The challenge is noted, SITA is not working on any funding programs at the moment. This will be discussed further with other entities and feedback will be provided thereafter.
23	Will the minimum 30% Preferential Procurement increase or will this be increased in the future?	30% is the minimum and if there is a opportunity to ringence up to 100% SITA will apply accordingly.
24	In terms of ICT training as a service , how does it fit into the SMME target areas?	SITA currently working on other categories for SMME targeted procurement. Details will be provided in the SMME portal upon confirmation .
25	Infrastructure - what is happening with other areas besides cabling and infrastructure. How is that dealt with in terms of accreditation?	SITA currently working on other categories for SMME targeted procurement. Details will be provided in the SMME portal upon confirmation .
26	How is SITA going to manage the Change Management Internally on dealing with black owned SMME's ?	The challenge is noted, this will be attended to as part of the SITA Change Management Programme.
27	Accreditation panel of members - How does work become fairly shared across the SMME's?	SITA will apply a rotation policy.
28	What will be the criterear for OEM certification accreditation? Certification requirements cannot just be looked at from an international level but also at a local level. SITA needs to be more flexible with OEM certifications.	The RFI response was used as reference for OEM certification. The SMME's that responded and complied to the RFI did show evidence of OEM certification & Accreditation. The Concern is noted. SITA will review the mandatory technical qualification and other accreditation will be part of the RFA refresh in 6 months .
29	How does SITA assist SMME's currently whilst the process is taking place?	Parallel to the process SITA is working on refreshing a number of Transversals and RFB to accommodate Targeted Procurement for SMME's
30	Will there be open channels for communication with the cross functional team?	Yes via the online SMME's portal